

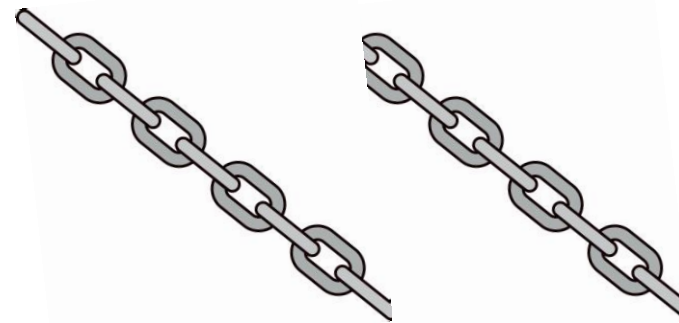
A P Q P

&

P P A P



**A V Manivannan**  
Principal Consultant & Trainer



CSR

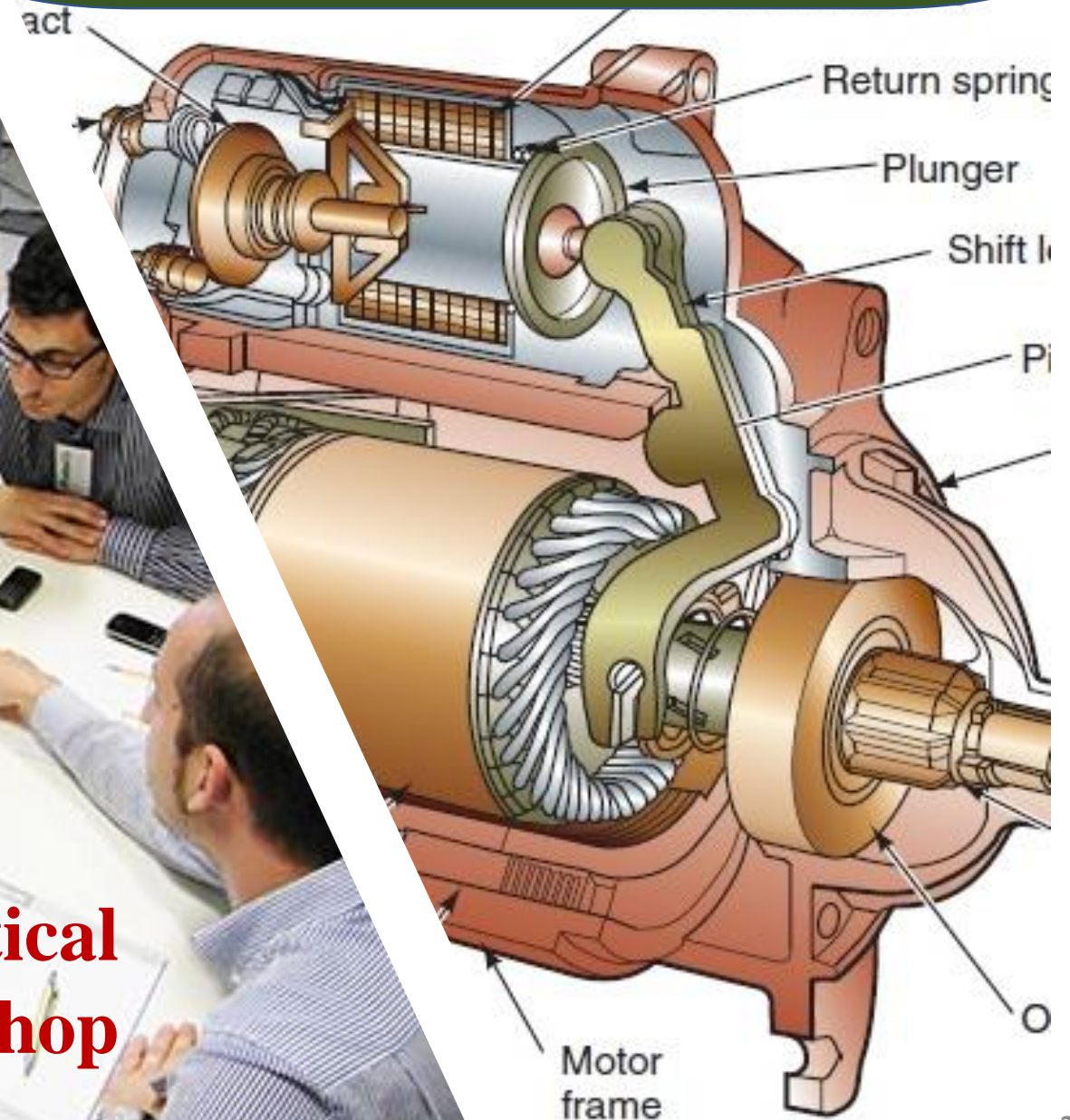


**International  
Automotive  
Task Force**

## A new product development & approval process



**A most practical  
workshop**



S O P for the Workshop on  
APQP & PPAP ( as per IATF 16949 : 2016 ) with a focus on CSR

Target participants : Engineers & above

Type of Program :-  
☒ Technical  
☒ Management  
☐ Behavioral

	Min.	Max.
Hours	18	26
No. of Participants	10	20

Mixed Group : ☒ Yes ☐ No

Program Objectives

To familiarize the participants to apply the concepts & Practices of Advanced Product Quality Planning & Control Plan ( APQP ) 2<sup>nd</sup> edition – Production Part Approval Process ( PPAP ) 4<sup>th</sup> Edition.

To provide the skill sets on new product development through APQP & PPAP methodologies.

Also to familiarize on linkages to IATF 16949:2016 requirements.

Performance Indicators

Short-term

- Performance during the team presentations
- Final Test Marks
- Exercise marks during the Program
- Program feed-back

Long-term

- ☐ Usage of APQP, PPAP & Control Plan Methodology
- ☐ Better focus on Customer requirements
- ☐ Enhanced skill index

Process

Methodology :

- » Class Room discussions
- » Team Exercises ( 20 exercises )
- » Group Presentations
- » Best practices on APQP & PPAP

Structure :

- » Ice Breaking
- » The whole course to cover all the phases with exercises
- » Evaluation during the sessions
- » Quiz
- » Final Test & Evaluation
- » Verbal Feed Back
- » Written Feed Back

Deliverables

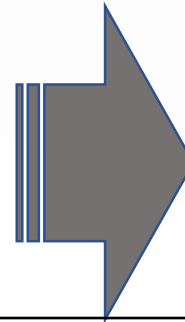
- Origin of APQP
- Basic concepts & Principles
- Linkages to IATF 16949:2016
- Techniques of APQP process
  - Quality Function Deployment ( QFD )
  - Error proofing & PDCA cycle
  - Process Flow for Lean management
  - Characteristics matrix
  - M E O S T for product validation
  - Quality plan
  - Gantt chart
  - Quality planning sign-off
- Phase 4 of APQP : Linkage to PPAP
- Successful PPAP through structured APQP Process
- Five Phases of APQP – with exercises
- Control plan - Creation & management
- PPAP – How to interpret & Implement ?
- Situations Analysis on PPAP



# APQP - Importance

## APQP & Control Plan

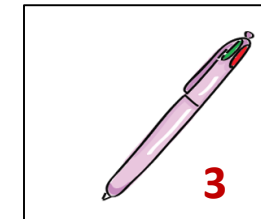
Phase 2 & 3  
Product Design & Development



## IATF 16949 : 2016

Clause 8

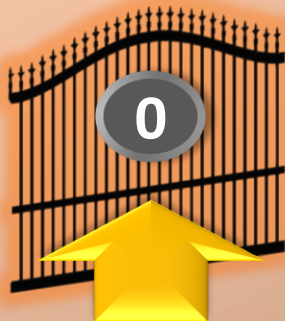
Clause 8.3  
( inputs & outputs )



#	Elements of APQP	IATF Clause reference
1	Design FMEA	
2	Process FMEA	
3	Design Changes	
4	Control plan	

*A glimpse*

# Advanced Product Quality Planning



**Phase “0”**



**0** CFT formation & Scope definition

Plan & Define

Product design & development

Process design & development

Product & Process validation

Feed-back, assessment & corrective action

Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

# CFT formation & Scope definition



- ✓ **Prof. Yoji Akao**
- ✓ **1980s**
- ✓ **Introduced QFD technique**

Quality Function Deployment [ Q F D ]

Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

# CFT formation & Scope definition

## LEGENDS

lb - pounds  
wb - weber  
Psi - pounds per square inch  
db - decibel  
lb/in - pounds per inch

## RELATIONSHIP

- ▲ - strong positive
- △ - Weak positive
- ▼ - Strong negative
- ▽ - Weak negative

		Customer preference RELATIVE IMPORTANCE									
		OPEN CLOSE EFFORT					SEALING INSULATION				
		- Energy to close door	+ Check force on level ground	+ check force on 10' slope	- Energy to open door	- Peak closing force	...	+ door seal resistance	+ Acoustic window	+ road noise reduction	+ water resistance
Easy to open and close door	Easy to close from outside	7	▲			▲		▽			
	Stay open on a hill	5		▲	▲						
	Easy to open from outside	3			▲			▲			
	Doesn't kick back	3		△	△	△		▽			
	...										
Isolation	Doesn't leak in rain	3						▲			▲
	No road noise	2						△	△	▲	
	...										
Objective measures	Measurement units	wb	lb	lb	wb	lb		lb/in	-	db	Psi
	Our car door (x)	11	12	6	10	18		3	10	9	70
	A's car door(c1)	9	12	6	9	13		2	10	5	60
	B's car door (c2)	9.5	11	7	11	14		2	10	6	60
Technical difficulty		4	5	1	1	3		1	3	3	5
Imputed importance(%)		10	6	4	9	1		6	2	4	3
Estimated cost (%)		5	2	2	9	5		6	6	9	2
Targets		7.5	9	6	7.5	12		3	10	9	70

## CUSTOMER PERCEPTIONS

Better .....					
1	2	3	4	5	
X	C1		C2		
		X	C1	C2	
	C1	C2			X
	C1		C2	X	
X	C2	C1			

Bench marking 1

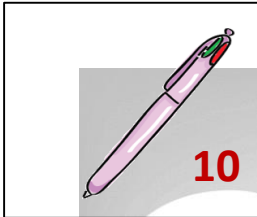
X – our car  
C1 – competitor one  
C2 – competitor two

Harvard business review  
case study

Bench marking 2

Quality Function Deployment [ Q F D ]

- Phase 0
- Phase 1
- Phase 2
- Phase 3
- Phase 4
- Phase 5



Voice of Customers  
(VOC)

Customer Inputs

Marketing Priorities

Field Conditions

External factors

CFT formation & Scope definition

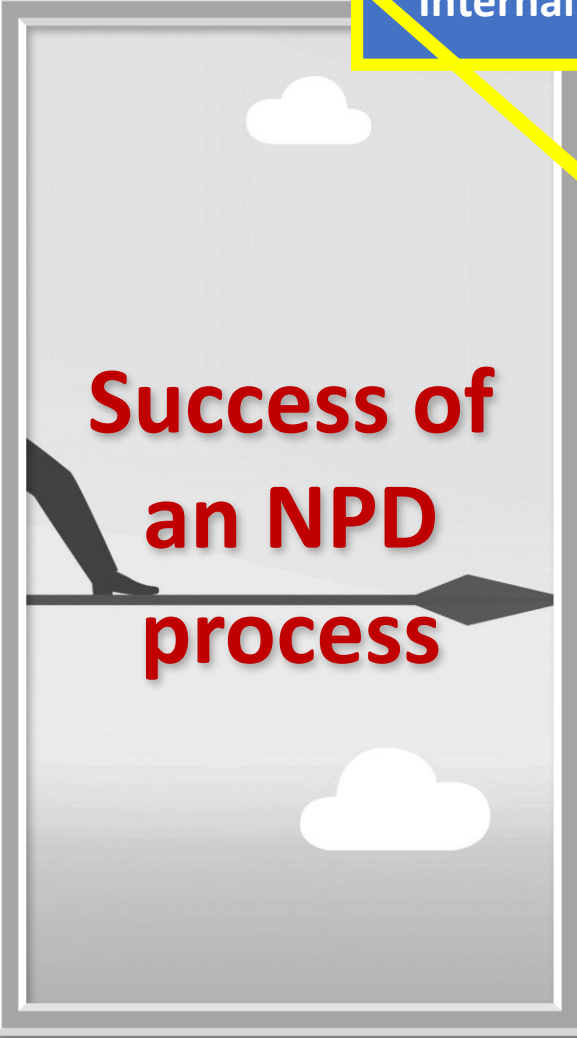
Internal factors

Mfg. Feasibility

Designers' Competence

QMS strength

Top Management Focus



Success factors

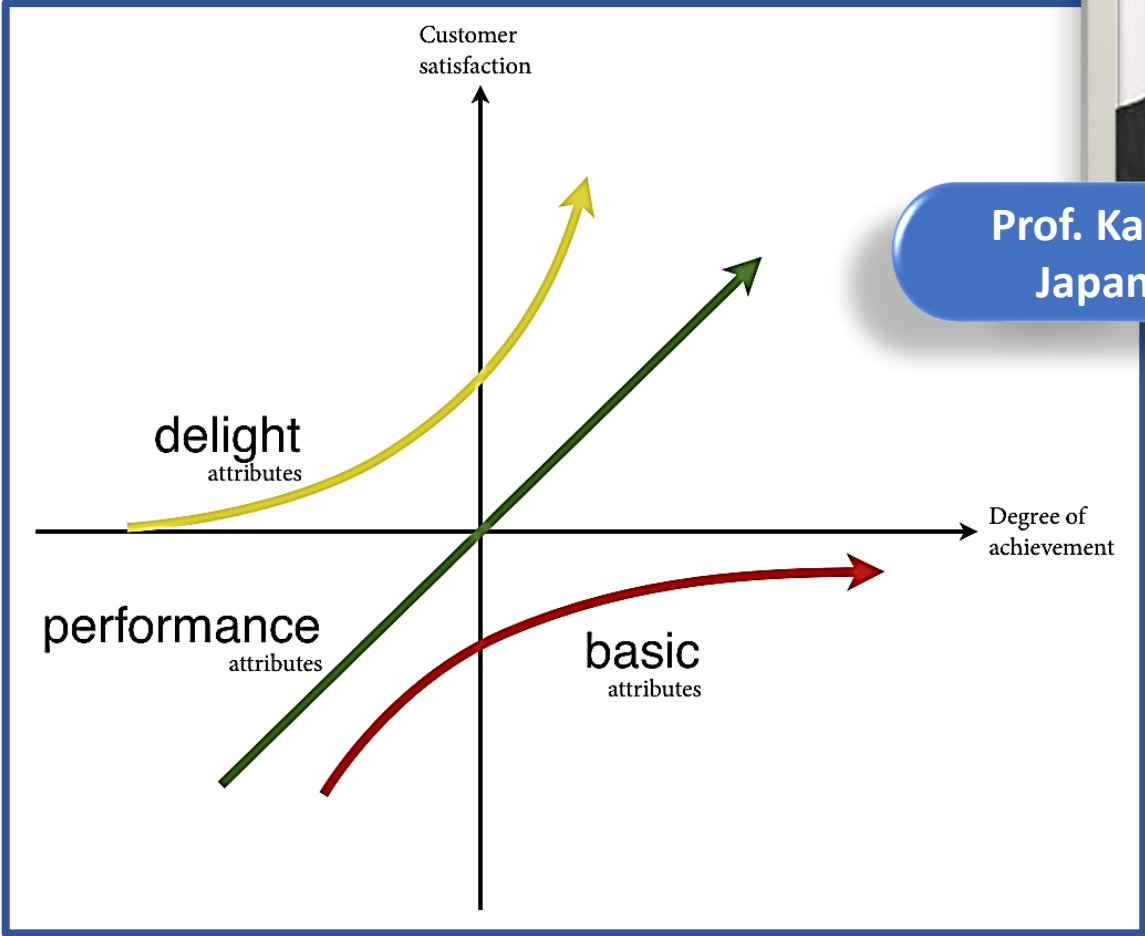
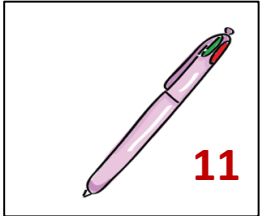


- Phase 0
- Phase 1
- Phase 2
- Phase 3
- Phase 4
- Phase 5

# CFT formation & Scope definition



Prof. Kano  
Japan



Needs & Expectations of the Customer

Phase 0

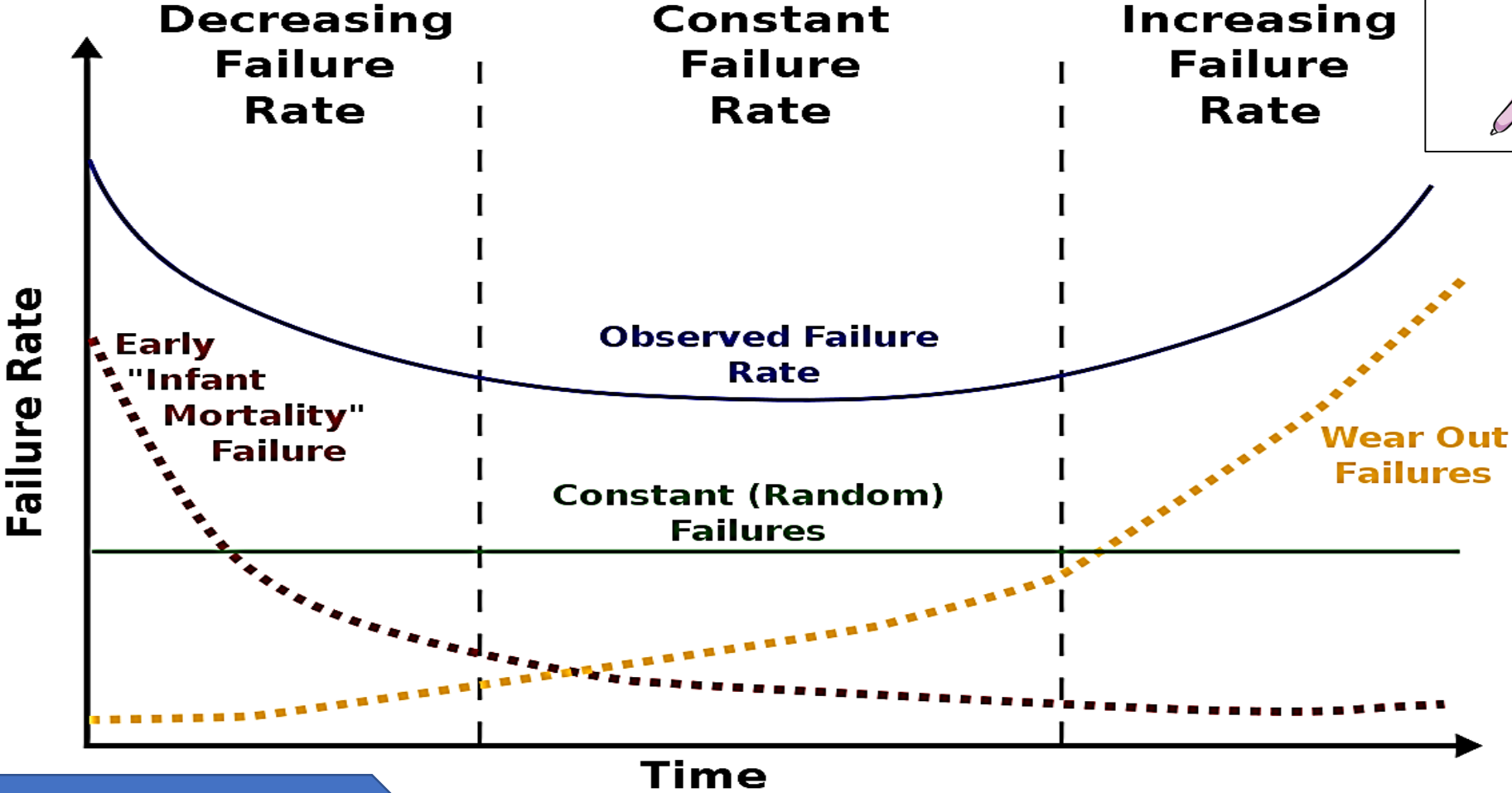
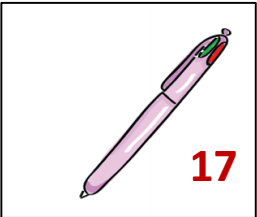
Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

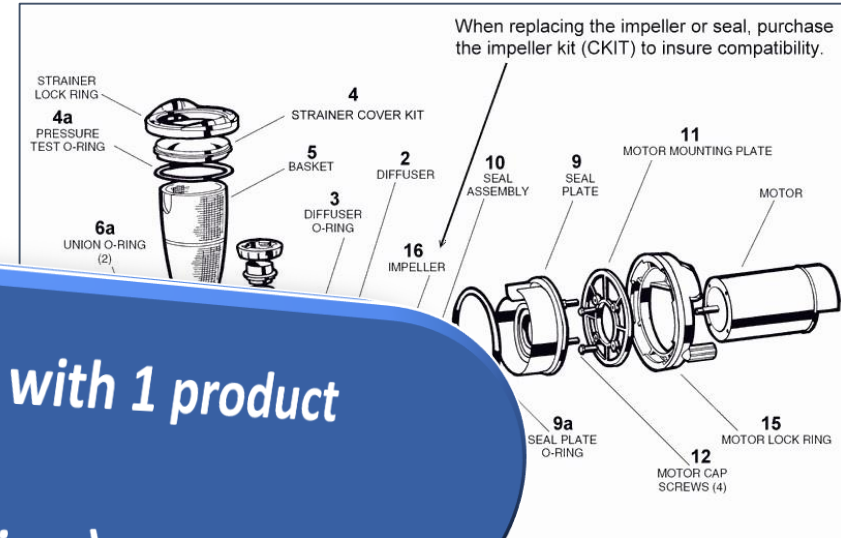
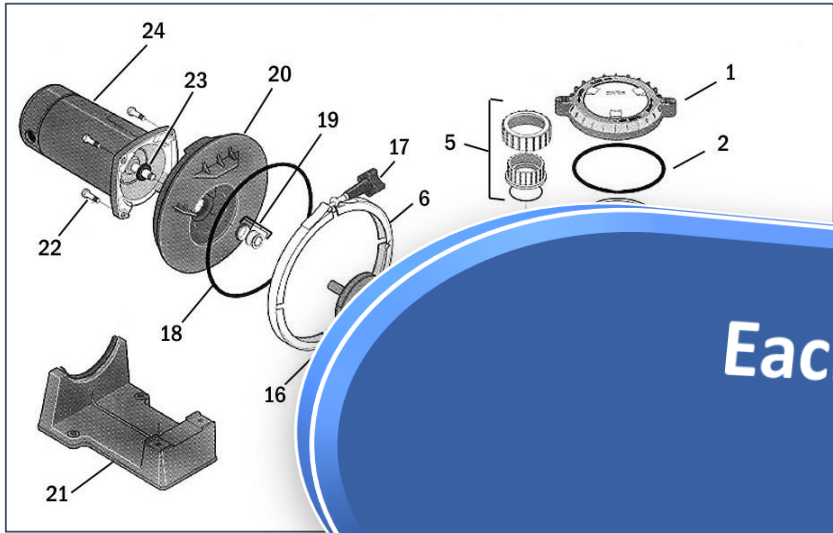


Bath tub curve

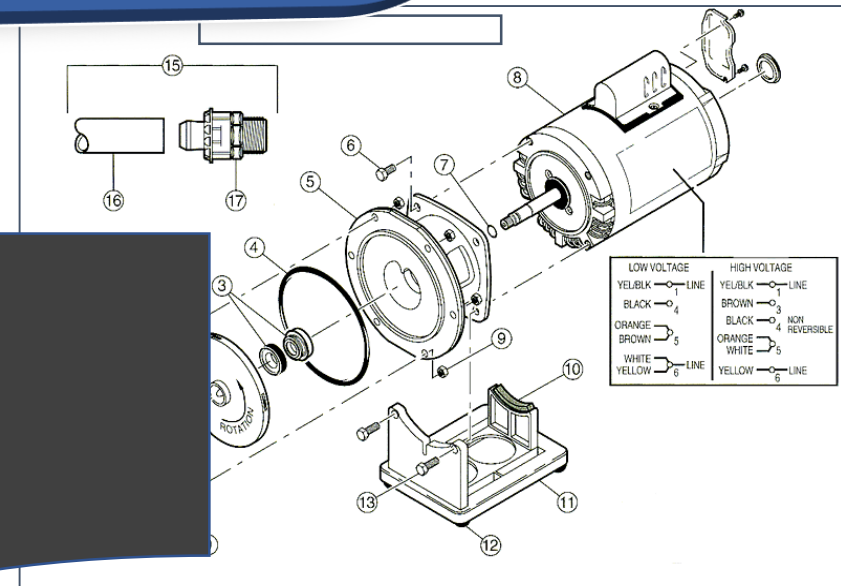
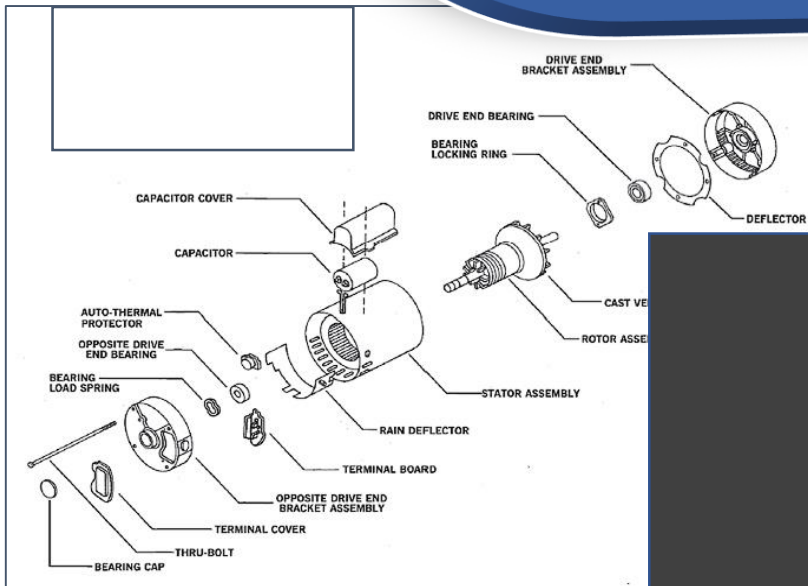
1.7

Design goals

A P Q P



Each team to deal with 1 product  
( Simulation )



Refer Page #  
18 to 21  
In the workbook

Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

Plan & define  
Anticipated  
manufacturing process !

*Source(s) to prepare*

Preliminary

B O M

Product / Process  
Assumptions



22

1.10

Preliminary Process Flow Chart ( PFC )



Phase 0

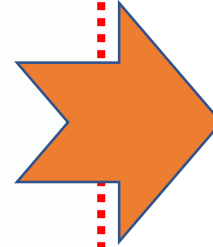
Phase 1

Phase 2

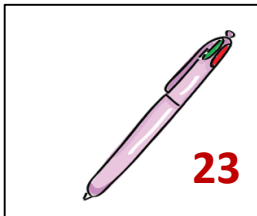
Phase 3

Phase 4

Phase 5



Needs & Expectations



Product Assurance Plan



Plan & define

Design goals  
( section 1.7 )



Design Requirements



1.12

Product assurance plan

Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

## APQP Meeting

- ✓ Involve your Top Management !
- ✓ Inform the Status !
- ✓ Gain support !

1.13

Management support



Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5



USE

CFT



Customer inputs



Lessons learnt



Data & information

Boundary diagram

Parameter diagram

Interface matrix



Design FMEA

2.1

Design FMEA

Key outputs

- Potential Failure modes ( PFMs )
  - Design Causes
  - Effects of the PFMs
  - Action priorities
- List of Recommended actions



25



Phase 0

Phase 1

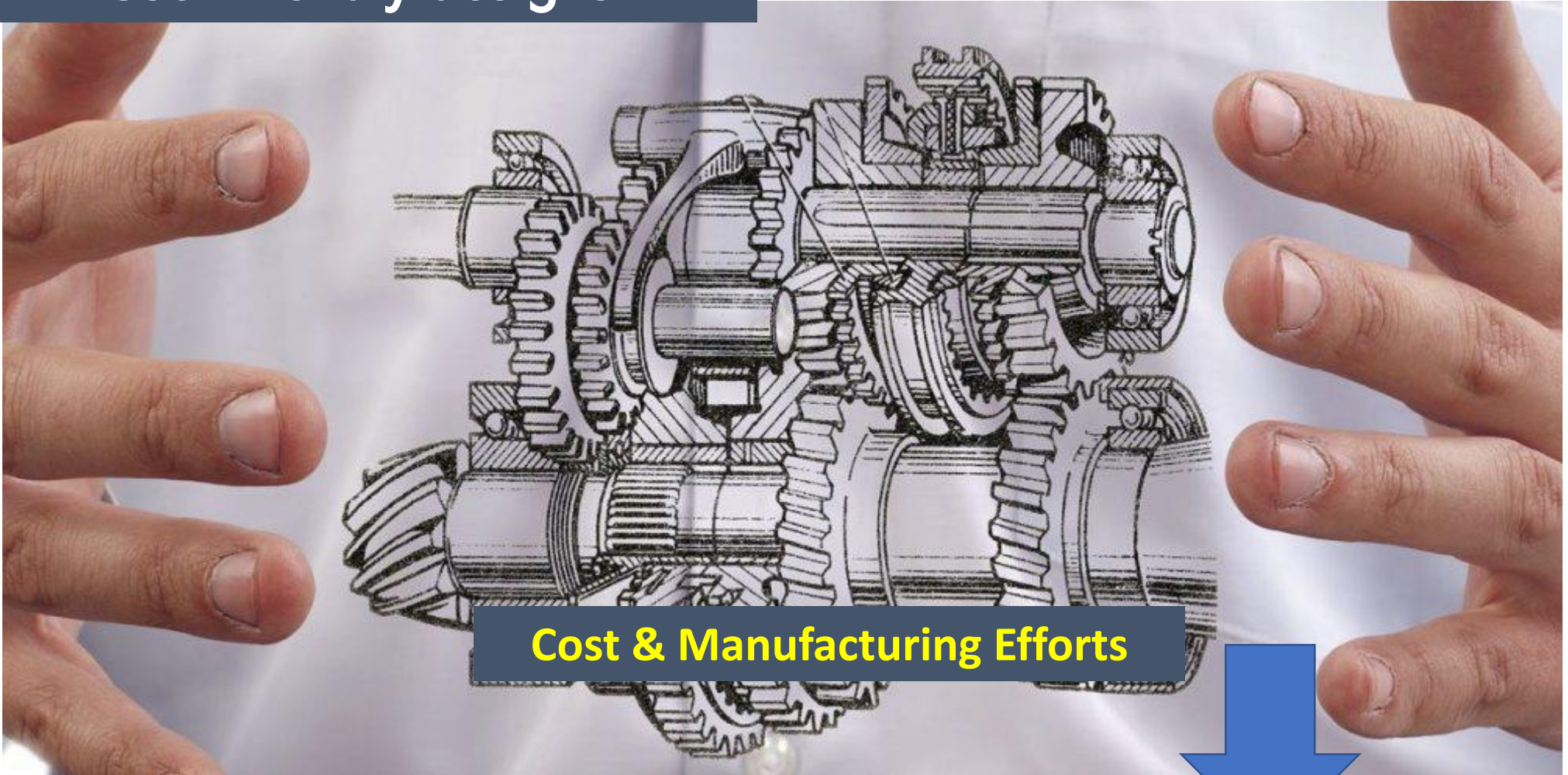
Phase 2

Phase 3

Phase 4

Phase 5

“User friendly designs”



Cost & Manufacturing Efforts

2.2

Design for Manufacturability & Assembly ( DFA & DFM )



25



Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

#	Focus during DFMA analysis	What will be ideal ?	
1	No.of parts	Less	More
2	Common parts	Less	More
3	Attachments	Less	More
4		Less	More
5		Less	More
6		Less	More
7		Less	More
8		Less	More
9	Handling of parts	Less	More
10	Re-orientation while assembly	Less	More

**Team based exercise : 07**

Answers

Template

2.2

Design for Manufacturability & Assembly ( DFA & DFM )

Phase 0

Phase 1

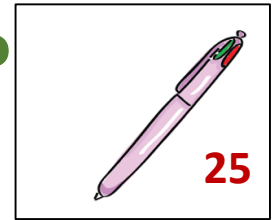
Phase 2

Phase 3

Phase 4

Phase 5

**DFA & DFM immediate outputs ?**



**Child part drawings**

**Sub-system drawings**

**System level drawing**

2.2

**Design for Manufacturability & Assembly ( DFA & DFM )**

Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

Customer  
Requirements

Design  
Inputs

*5 phased  
APQP approach*

Design  
Outputs

26

1. Design Review

2. Documents Review

3. Tests

2.3

Design verification

Phase 0

Phase 1

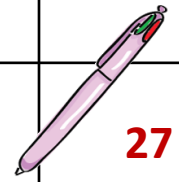
Phase 2

Phase 3

Phase 4

Phase 5

#	Statement	Product D & D		
		True	False	Evln
1	Proto samples are not produced, when the customer is not particular about them			
2	Pre-launch samples are produced to prove the new product's concept			
3	Proto samples shall be produced, even when sufficient real-time facilities are not present			
4	Proto-type samples are produced, even when sufficient real-time facilities are not present			
5	At time of production, 'process' related information also			
6	The first sample is produced, even when sufficient real-time facilities are not present			
7	It is mandatory to produce samples, even when sufficient real-time facilities are not present			
8	Prototype samples are produced, even when sufficient real-time facilities are not present			
9	The input for prototype control plan is from customer			
10	Generally, Proto samples are verified 100 % before release			
11	Prototype control plans must cover performance test related information, as applicable			
12	Outputs derived immediately after Proto build are Packaging requirements & Process parameters			



**Team based exercise : 08**

2.5

**Prototype Control Plan**



- Phase 0
- Phase 1
- Phase 2
- Phase 3
- Phase 4
- Phase 5

#	Description	Specifications	Documents / Lists	Activities	Hard wares
1	Proto-type samples				
2	Engineering specification				
3	<b>Team based exercise : 09</b>				
4					
5					
6					
7	Material specification				
8	Design review				
9	Engineering drawings				
10	DVP & R				

Tick

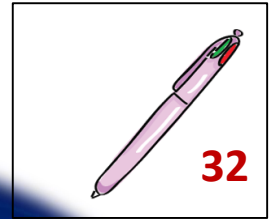


2.0

#	Description	Specifications	Documents / Lists	Activities	Hard wares
11	<b>List out</b>				
12					
13					
14					
15					
16					
17					
18					
19					
20					

List out

Key activities & the outputs



Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

J R Q M S



Q M S  
Contract



Joint Review on QMS

3.2

Product / process Quality system review

A P Q P

Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

Purpose ?

Powder

To decide what comes Where in the Shop Floor !

Focus ?

Tumbling

Sintering

Material Travel

Cutting

Lamination

Optimization

Material Handling

Space utilization

Health & Safety

IATF 16949 Clause #

8.3.5.2 ( e )

3.4

Floor plan layouts

Termin

Testing/Inspection

Taping

A P Q P

Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

Dim #	Description	Tolerance	Operation #			
			10	20	30	40
1	ID 22.5	20 microns	X	C		X
2	Facing	5 microns		X	C	C
3	Boring 67 dia	25 microns		X		L
4	Chamfering	0.5 x 45			X	
5	OD turning 45	18 microns	X			

X : Characteristics created / changed by this operation. To match PFD  
 C : Characteristics at an operation is used for Clamping  
 L : Characteristics at an operation used for Location

Inputs

Process FMEA !!!

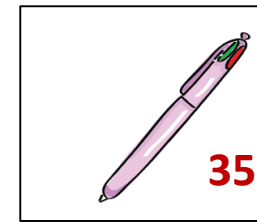
3.5

Characteristics matrix



34



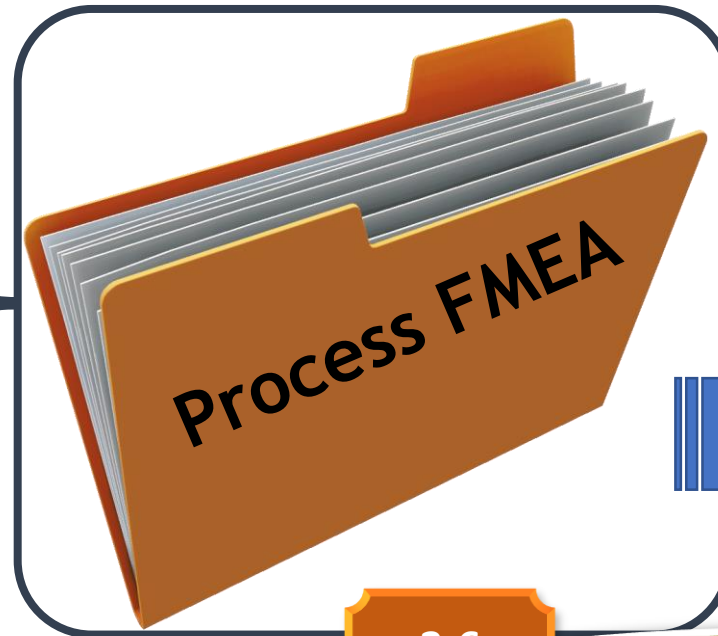


- Phase 0
- Phase 1
- Phase 2
- Phase 3**
- Phase 4
- Phase 5



- CFT
- Customer inputs
- Lessons learnt
- Data & information

- Design FMEA
- PFD
- Characteristics matrix



3.6

## Key outputs

- Potential Failure modes ( PFMs )
- Process Causes
- Effects of the PFMs
- Action priorities

List of Recommended actions

Better to focus on Product design solutions !!!

Process FMEA

Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5



IATF 16949 : 2016



37

Clause # 10.2.4 – Error proofing ( EP )

Shall have a documented process to identify

Method to identify EP shall be documented in P FMEA

Test frequency shall be in the control plan

Challenge parts for EP

EP failures shall have a reaction plan

EP failures testing records

3.7

Pre-launch Control plan

APQP

## Standard Operating Procedures [ S O Ps ]

Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5



#	Description	Input	Output	No link
1	PFD & Floor plan layouts			
2	Design FMEA			
3	Process FMEA			
4	Set-up Instructions			
5				
6				
10				
11				
12	Packaging			
13	Current controls ( P & D ) identified in the FMEAs			
14	Customer's inputs relevant to the manufacturing stages			

**Team based exercise : 12**

3.8

Process instructions



Phase 0

Phase 1

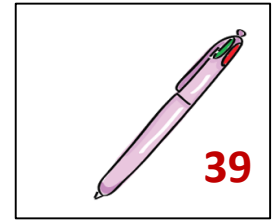
Phase 2

Phase 3

Phase 4

Phase 5

MSA & Capability Studies : Reference documents ?



Pre-Launch Control Plan

Timing Plan ( for period )

J R Q M S

3.9 &  
3.10

MSA Plan & Preliminary process capability plan



Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5



4.1

Significant Production Run

Phase 0

Phase 1

Phase 2

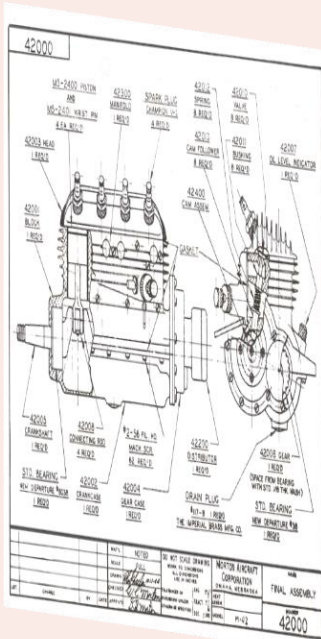
Phase 3

Phase 4

Phase 5

Customer Engineering  
Design record

Final drawing



Specification  
requirements

Technical & others

+

#### Engineering Specs

Engr. Spec. #	Importance	Specification (description)	Unit of Measure	Marginal Value	Ideal Value
1	1	Radius of Detection	Feet	1 foot	2 feet
2	1	Battery life	Hours	1 Hr	3 Hrs
3	2	Battery type	Voltage	2-9 Volt	1-9 Volt
4	2	Operating Temperature	Degrees	50-100 F	32-100 F
5	2	Weight	Pounds	3 lbs	2 lbs
6	3	Dimensions	Inches	12"x4"x6"	10"x4"x2"
7	1	Waterproof up to	Feet	6 Feet	10 Feet
8	1	Hole size detection range	Inches	>25 in	>1in
9	2	Buoyancy	Newtons	0 N	-5 N
10	2	LED Brightness	mod	100 mod	120 mod

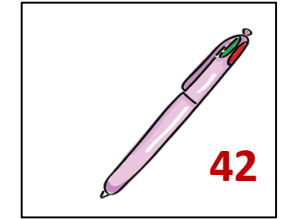
#### Hydrophone Specs

Engr. Spec. #	Importance	Specification (description)	Unit of Measure	Marginal Value	Ideal Value
11	2	Directional Characteristics	direction	Omnidirectional	Unidirectional
12	1	Frequency Range	Hz	90-1300 Hz	No
13	1	Sensitivity	dB	-60 dB	No

## Product & process validation



Understood by the  
organization



*Organization to demonstrate through PPAP....*

- ✓ Its potentiality *of the manufacturing processes*
- ✓ Its consistency *in meeting the requirements*

Actual production run

Quoted production  
rate

4.1

Significant Production Run

Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5



#	Statement	True	False	EvIn
1	PPAP run			
2	evaluate the packaging			
3				
4				
5				
6				
7				
8				
9	control plan ( PCP ) must include			
10	IATF 16949:2016 – Clause 8.1.5.5 is dealing with the PCP			
11	PCPs & the Reaction plans are the same			
12	Both D & P FMEAs will provide inputs to the PCPs			
13	Bulk materials means components such as Fasteners			
14	Customer Engineering design record must cover all the Technical requirements in it			

**Team based exercise : 14**



Phase 0

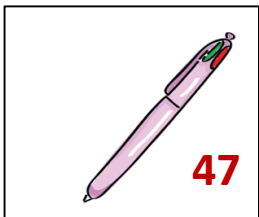
Phase 1

Phase 2

Phase 3

Phase 4

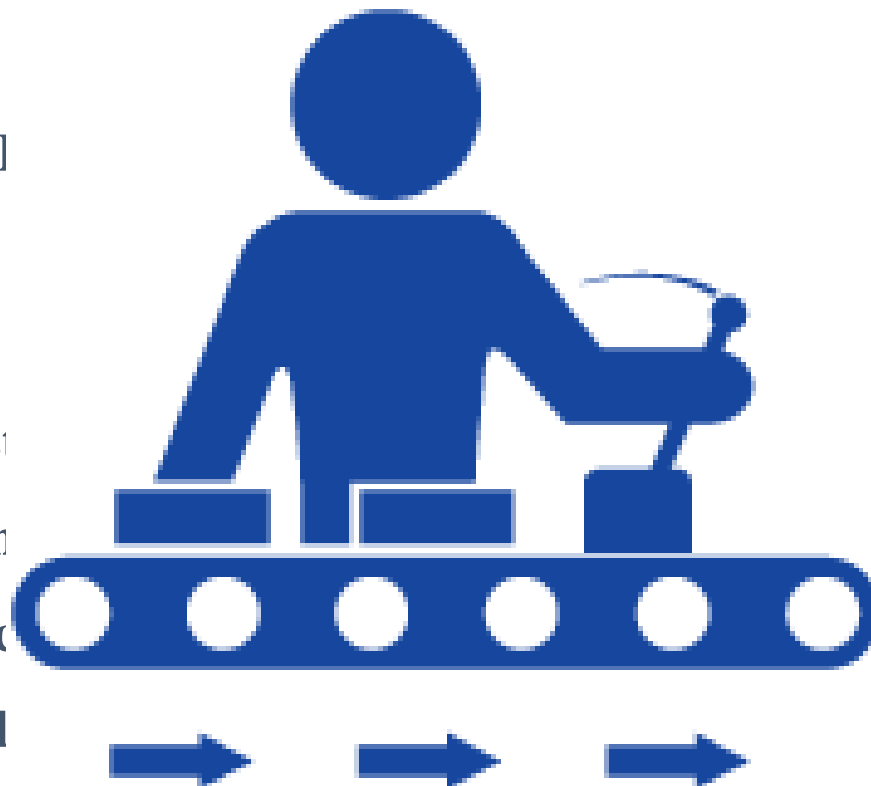
Phase 5



## Run at rate

### *How to perform ?*

- After PPAP
- 1000 parts general
- Run at full speed
- Focus on FPY%
- Use audit checklist
- Identify all bottlenecks
- Focus on Process control
- Ensure MSA results
- Use PFMEA and PCP for audits



4.1

**Significant Production Run**

## Product & process validation

### *Checklists*

[Click for hyperlink](#)

**Snap allowed !**

Phase 0

Phase 1

Phase 2

Phase 3

Phase 4

Phase 5

## APQP Meeting

- ✓ Involve your Top Management !
- ✓ Inform the Status !
- ✓ Gain support !



4.8

Management support

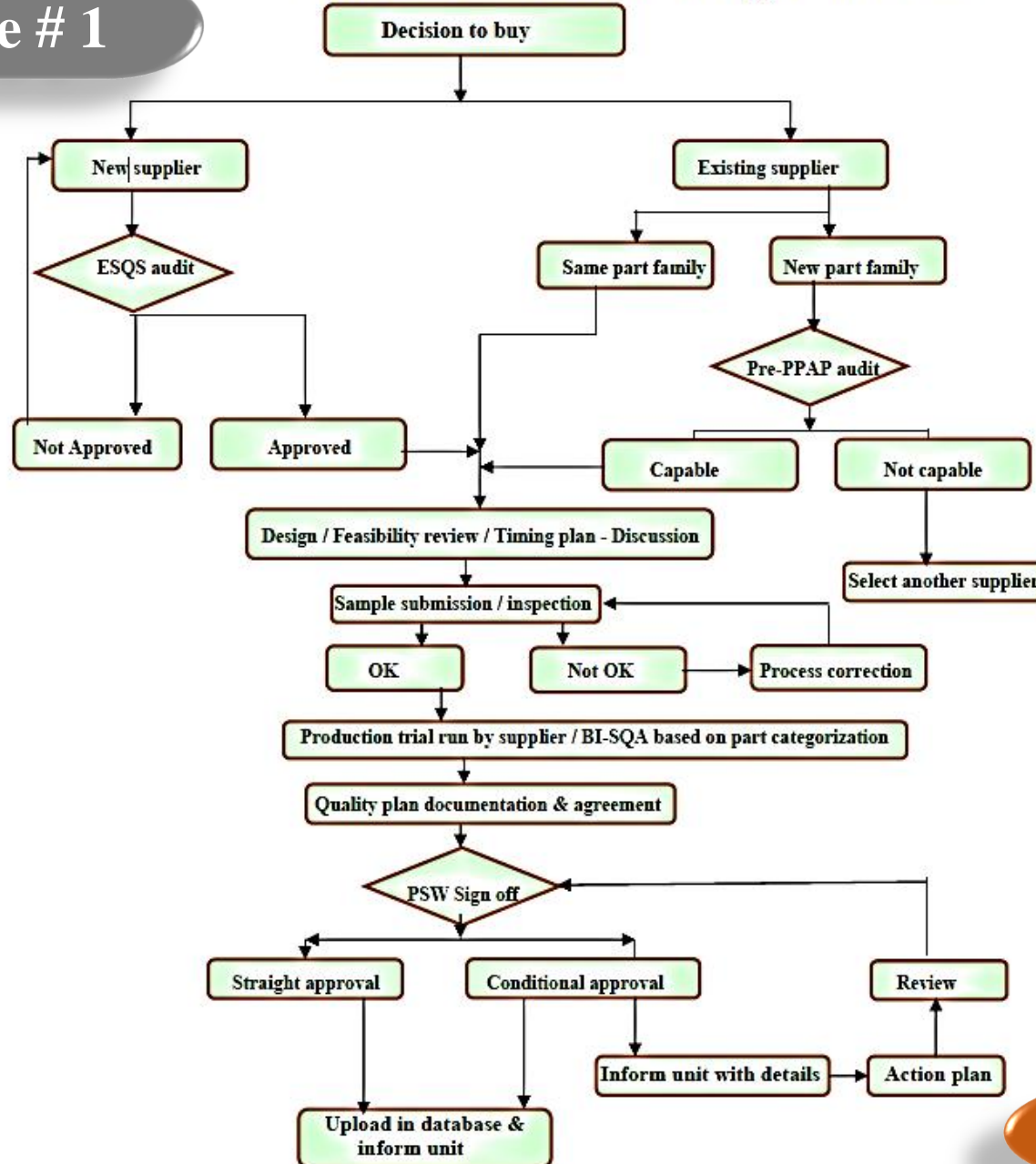
APQP



**Snapshots allowed !**

## Best practice # 1

### Flow chart – Production Part Approval Process



**Snapshots allowed !**

**Supplier PPAP approval – a TVS model**



# Tricky Part of PPAP ?

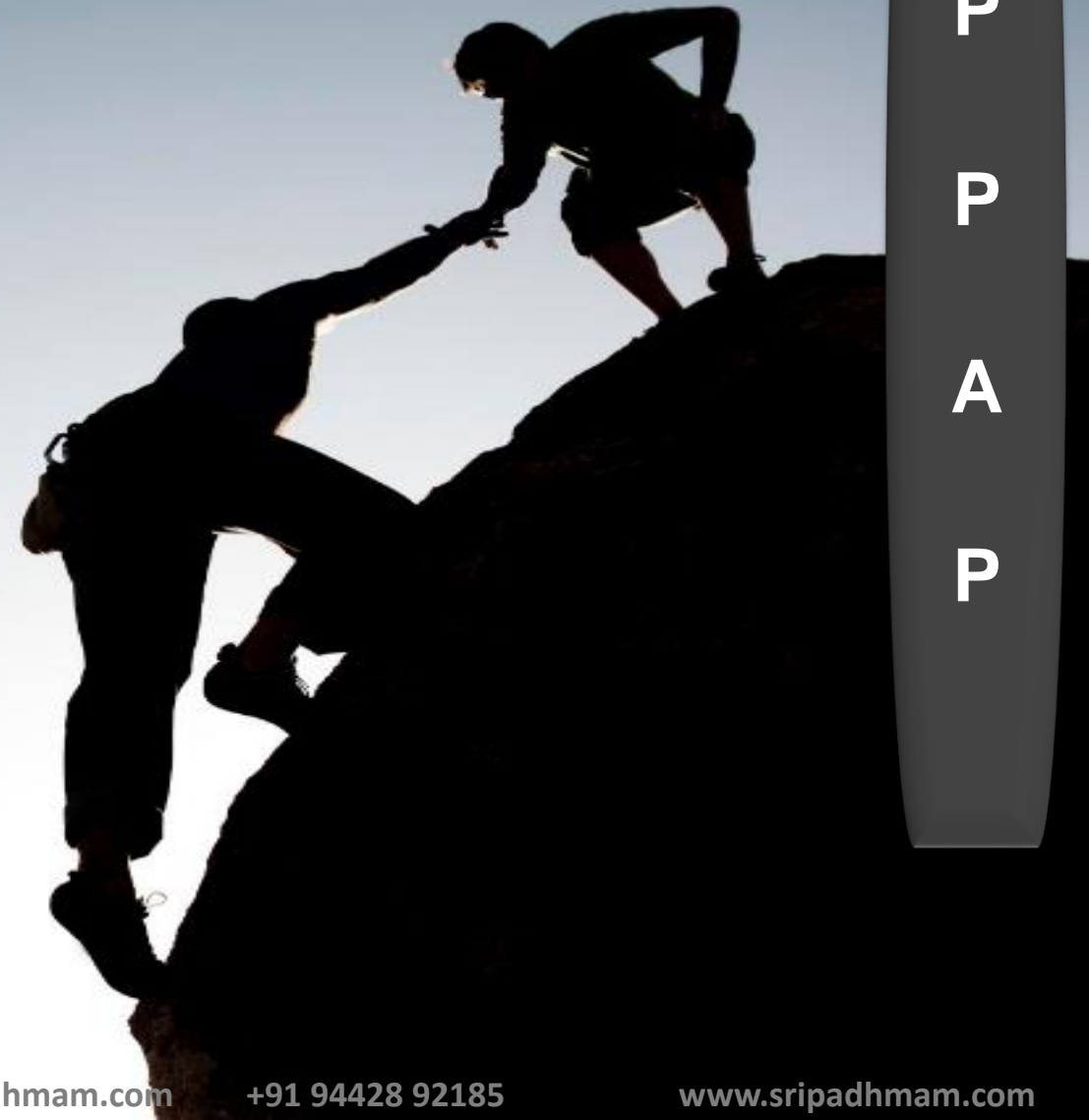
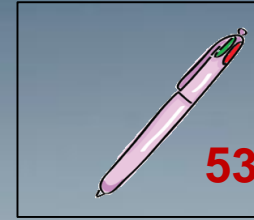
**Pass Through Characteristics**

**Black Box Items**

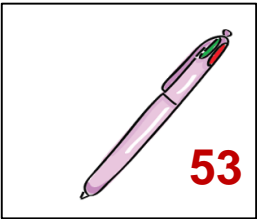
**ROHS & MD systems**

**Part Weight Criteria**

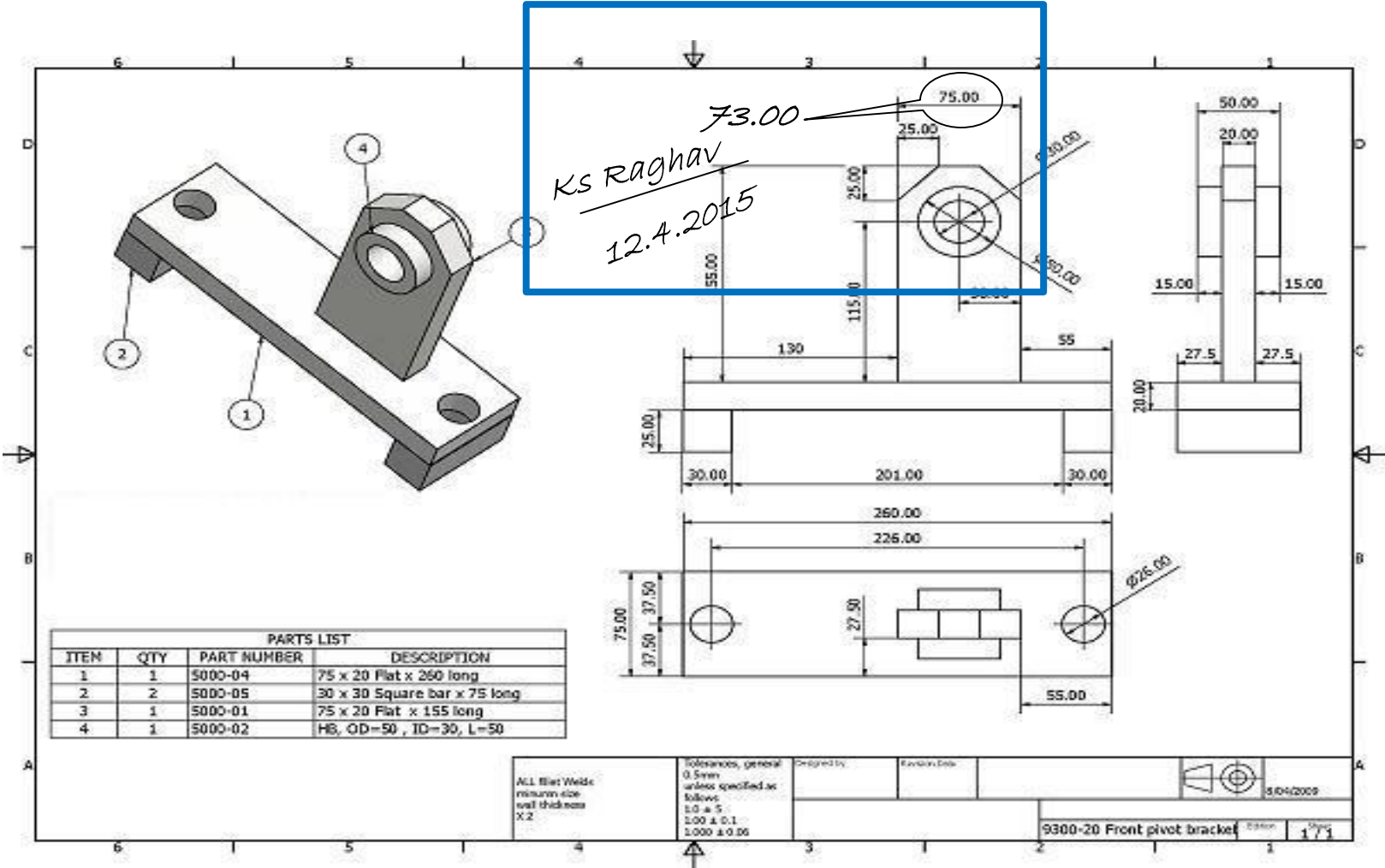
**Checked & Marked Prints**



## Marked Prints



An engineering drawing - modified, signed and dated by the customer engineer



# P

# Accelerated Learning Process

## Matching Exercise



P

P

A

P

### PPAP : Accelerated Learning

Match the following in a MOST Logical way !

Ref.	Criteria	Ref.	Criteria
A	PPAP target date is advanced by the Customer	1	Stability First & then Performance target
B	PPAP target date is advanced by the Customer	2	NABL certification
C	PPAP target date is advanced by the Customer	3	PPAP target date is advanced by the Customer
D	PPAP target date is advanced by the Customer	4	PPAP target date is advanced by the Customer
E	PPAP target date is advanced by the Customer	5	PPAP target date is advanced by the Customer
F	PPAP target date is advanced by the Customer	6	PPAP target date is advanced by the Customer
G	PPAP target date is advanced by the Customer	7	PPAP target date is advanced by the Customer
H	New Vernier and an Air gauge introduced now	8	Introduce new quality actions
I	Part weight in PSW	9	Amend the Timing Plan and speed-up related actions
J	Tool has not been used for 16 months, after the PPAP approval	10	Quality Goal and include in the JRQMS ( QMS Contract )

**Team based exercise : 18**

# Situation Analysis

**Team based exercise : 20**



P

P

A

P

- ❑ Please study the situations carefully and decide your action(s).
- ❑ You may have certain ( logically acceptable ! ) assumptions and conclude.
- ❑ Must justify your conclusions
- ❑ Let us have a healthy discussion to enhance our PPAP understanding

Issue the A 3 sheet

- PPAP submission level is 2
- The Quality system review & agreement ( JRQMS ) must be kept in mind